# **Eurofins Viracor: Working Together for Your Patients' Health**

This e-book presents a synopsis of how we operate, our services, and most importantly, our commitment to you and your patients.





## Accuracy • Expertise • Speed • Innovation Equal a Better Experience

With over 40 years of experience in testing for the most critical patients, Viracor, a proud member of the global Eurofins Clinical Diagnostics group, stands as a leading authority in diagnostics, monitoring, and providing guidance for informed therapeutic decisions.

Our extensive expertise, honed through decades of dedicated service, ensures accurate and reliable results for thousands of tests. Renowned for our exceptional turnaround times, we prioritize timely delivery without compromising quality. Our emphasis on swift and efficient service ensures that we are readily available to assist you with timely insights and support when you need it.

Trust Viracor's expertise for accurate results, exceptional turnaround times, and personalized guidance that puts you at the forefront of empowering the patient's healthcare decisions.





### Medical Professionals

**Transplant Teams** 

Clinical Labs,
Research Labs,
Non-hospital
Labs and Niche &
Specialty Labs

Our valued customers have the benefit of 35 years' experience in diagnostic innovation covering:







Infectious disease









NGS



Over **75**% of U.S. transplant programs trust us for their critical testing and our rapid-turnaround time.



# **Comprehensive Diagnostics Expert Consultation**

## Get results faster — when it matters most

We pride ourselves in providing timely and actionable information, new and innovative assays, and expert help in working out difficult diagnoses. Depth of menu, logistics expertise, daily sample collection, and specialized delivery networks guarantee perfect continuity.







## **Get Results Faster** When It Matters Most

Timely, actionable diagnostic information — never losing sight of the connection between the testing we perform and the patients you serve.

- We understand the importance of time in helping patients get the answers and reassurance they need.
- Our average turnaround time exceeds the industry standard, helping physicians provide both accurate and timely diagnoses.







# Customer Service: We Work with You Our Commitment to Every Customer

Our experts are there for you

## Professional consultation/ custom testing/specialty cases

- We will take the time to explain our vast collection of assays, and help you choose the right ones for your individual cases.
- We guarantee a reliable, consistent connection with every client to consult on difficult cases or answer any questions in detail.
- Our experts will help design customized assays to sort out difficult diagnoses. We can support critical decisions at whatever level needed.
- Our customer care representatives, clinical consultants, medical directors, and operations leaders look forward to serving you. You are welcome to <u>contact us</u>.





## **Enhance Patient Care and Efficiency Digital Resources** and Tools for Providers



#### The best service experience possible

 We offer extensive customer resources online to assist you in protocols, orders, reporting methods, and information management.













**Brochures Case study** 



















### A Broad Scope of Services

Eurofins Viracor is backed by the Eurofins global network of expertise in testing, resources, and protocols, including over 3,000 standard diagnostic tests and assays.

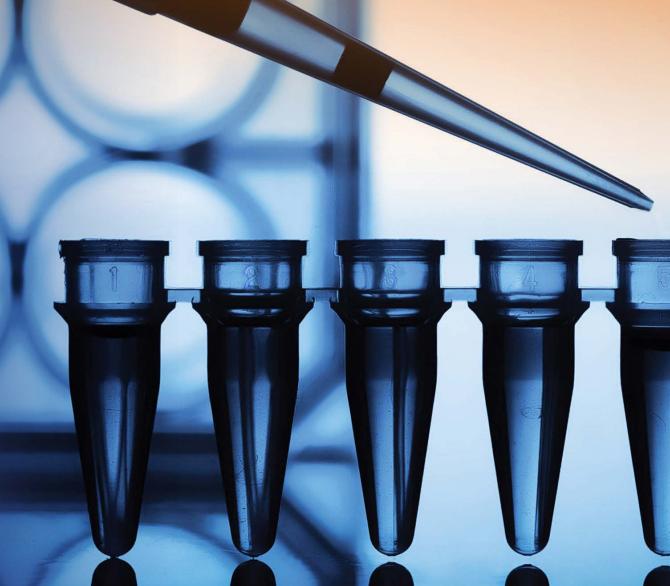
Search the Eurofins Viracor online test directory for the most up-to-date assay offerings and information, including accepted specimen types, collection instructions, shipping information and more.



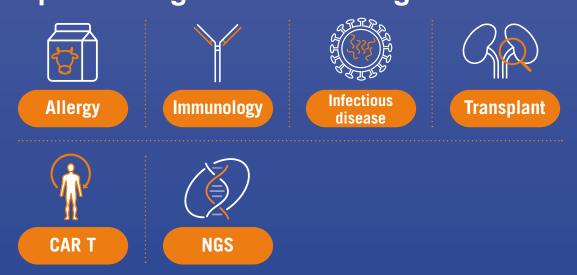
View Our Test Menu





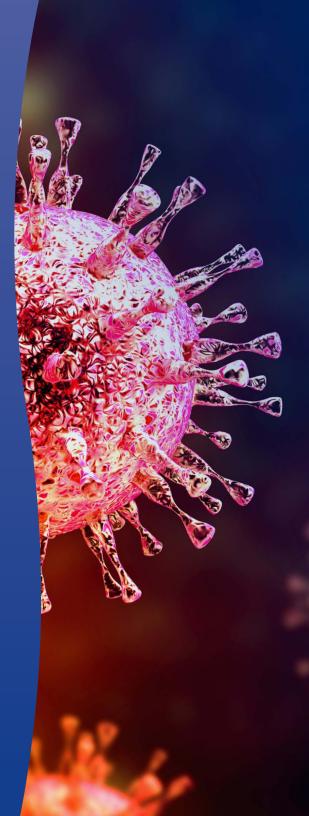


# We are passionate about providing the actionable diagnostic information you need Specializing in the following areas:



- Exclusive: Our ExPeCT<sup>™</sup> assay for CAR T-cells tests for therapeutic vitality, measuring both expansion and persistence of chimeric antigen receptor (CAR) T-cells.
- Immunology testing for immunocompromised and critical patients — see our unique assays for immunodiagnostics
- Infectious disease
- Pre- and post-transplantation





## A clinical lab partner you can trust

We recognize that clinical diagnostic laboratory testing plays a crucial role in healthcare. Our accurate and timely diagnostics are there to help physicians make critical, actionable decisions.

- Allergy
- Immunology
- Infectious disease
- Transplant
- CAR T
- NeXGen Fungal/AFB NGS







## Regulatory Compliance and Accreditation

Eurofins Viracor's personnel and facilities meet the most exacting professional standards with our experienced staff dedicated to maintaining compliance, privacy, and full accreditation. We comply with all federal, state, and local laws/regulations and go beyond CLIA-88 and HIPAA to incorporate features of Good Clinical Practices, Good Clinical Laboratory Practices and other stringent regulatory standards.

Eurofins Viracor is routinely inspected by official regulatory agencies who certify our laboratories, record-keeping, and diligence. In addition, we operate our own Quality System Compliance Training for all laboratory staff and maintain an independent Quality Assurance Unit for internal staff auditing. All records are archived using secure computer system validation.

Eurofins Viracor complies strictly with Health Insurance Portability and Accountability Act (HIPAA) standards. We also monitor and audit our protocols and provide annual training to ensure a workforce strongly committed to the privacy and confidentiality of all medical records.



Eurofins Viracor stands on the bedrock of extensive accreditation rules set by the federal government and multiple state health agencies.

- Certification with the Clinical Laboratory Improvement Amendments (CLIA) through the Centers for Medicare and Medicaid Services (CMS)
- Accreditation with College of American Pathologists (CAP)
- Additional state clinical laboratory testing accreditations
- New York Clinical Laboratory Permit
- California Clinical Laboratory License
- Maryland Medical Laboratory Permit
- Pennsylvania Clinical Laboratory Permit
- Rhode Island Clinical Laboratory License





# We are passionate about providing timely, actionable diagnostic information — never losing sight of the connection between the testing we perform and the patients you serve.

When you work with us, you're accessing over 30 years of diagnostic innovation and specialized expertise in infectious disease, pre- and post-transplant, allergy and immunology testing for immunocompromised and critical patients — plus a menu of over 3000 assays.

#### **OUR VISION**

To be a trusted healthcare leader improving patients' lives through innovation solutions, laboratory services, and partnerships.

#### **OUR MISSION**

Improving lives, one test at a time.

#### **OUR VALUES**

Lead Humbly. Innovate Passionately. Improve Relentlessly. Work Responsibly. Act Honestly. Collaborate Openly. Maximize Talent.

#### **OUR COMMITMENT TO QUALITY**

Eurofins Viracor is committed to providing the highest quality diagnostics and service in compliance with all federal, state, and local laws and regulations, as well as, organizational policies and ethical standards.

We are driven by innovation and helping to improve patient outcomes. Regulatory compliance is essential in successfully bringing diagnostic testing platforms and new therapeutic agents to the marketplace.

We were established in order to work together in integrity to meet the needs of our customers and help the patients win in every challenge. We are dedicated to improving health outcomes.

Innovation. Accuracy. Expertise. Speed.

Get Results Faster, When It Matters Most Find out more at <a href="mailto:eurofins-viracor.com">eurofins-viracor.com</a> or contact us at <a href="mailto:info@viracor.eurofinsus.com">info@viracor.eurofinsus.com</a> or call 800-305-5198

